

Message Text

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PAGE 01 PEKING 00713 031019Z

16

ACTION EB-11

INFO OCT-01 EA-11 ADP-00 COME-00 RSR-01 CIAE-00 INR-10

NSAE-00 RSC-01 NSC-10 NSCE-00 /045 W

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R 030910Z AUG 73

FM USLO PEKING

TO SECSTATE WASHDC 509

INFO AMCONSUL HONG KONG

LIMITED OFFICIAL USE PEKING 0713

E.O. 11652: N/A

TAGS: ETRD, CH, US

SUBJ: OIM TARGET INDUSTRY RESEARCH - METALWORKING AND FINISHING
EQUIPMENT

REF: A) STATE A-4743 B) HONG KONG 6612

1. USLO CONCURS IN CONGEN'S RECOMMENDED APPROACH (REF B) TO OIM
SURVEY OUTLINED IN REF A. GIVEN DIFFICULTY OF PRODUCING SUCH
A REPORT ON PRC, WE BELIEVE A MULTIPLE-SOURCE EFFORT MOST LIKELY
TO SUCCEED.

2. AS CONGEN INDICATED (PARA 2, REF B), IT MIGHT BE POSSIBLE FOR
CONGEN AND USLO TO ASK SELECTED QUESTIONS OF OUR CHINESE
COUNTER-PARTS IN HONG KONG AND PEKING. FOR OUR PART, WE WOULD
BE INTERESTED IN ATTEMPTING SUCH AN APPROACH TO SEE WHAT
INFORMATION COULD BE OBTAINED. WE RECOGNIZE THAT NOTHING
MIGHT COME OF THE EFFORT, BUT SO LONG AS OUR MOTIVES WERE CLEARLY
SPELLED OUT WE DOUBT THAT OUR CHINESE COUNTERPARTS WOULD TAKE
OFFENSE.

3. WE THEREFORE SUGGEST THAT AS THE STUDY PROGRESSES OIM
DEVELOP A REFINED LIST OF CAREFULLY SELECTED QUESTIONS TO BE
PUT TO THE CHINESE. UPON RECEIPT OF SUCH A LIST, WE WILL
DISCUSS THE QUESTIONS WITH OFFICIALS IN MFT, CCPIT, OR THE
STATE TRADING CORPORATIONS AND SEEK TO ELICIT SUBSTANTIVE
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REPLIES.

BRUCE

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